

To be completed by student

|               |                    |
|---------------|--------------------|
| <b>NAME:</b>  | <b>STUDENT ID:</b> |
| <b>MAJOR:</b> | <b>COLLEGE:</b>    |

Expected Graduation Date (Term/Year)

Please check one:

Requesting to declare one of the following Business Minors, from one of the nine Functional Business Areas:

- |  |  |
|--|--|
| <input type="checkbox"/> General Business    | <input type="checkbox"/> Management: Organizational Behavior/HR  |
| <input type="checkbox"/> Accounting          | <input type="checkbox"/> Management: Strategy & Entrepreneurship |
| <input type="checkbox"/> Business Analytics  | <input type="checkbox"/> Marketing                               |
| <input type="checkbox"/> Finance             | <input type="checkbox"/> Operations & Supply Chain Management    |
| <input type="checkbox"/> Information Systems |  |

- Requesting to drop current minor in Business Administration**  
 (If you selected this box, please go directly to student signature)

Please provide us the following information regarding the mandatory prerequisites for declaring minor:

| Completed  | Term Taken | Grade |
|--|------------|-------|
| <input type="checkbox"/> <b>BUS 020</b> Financial Accounting and Reporting   |            |       |
| <input type="checkbox"/> <b>ECON 003</b> Introduction to Microeconomics  |            |       |
| <input type="checkbox"/> <b>STAT 008</b> Statistics for Business<br>(approved substitutions: Stat 010/011, Psych 011, Soc 005) |            |       |

\* All prerequisites must be completed with a letter grade of 'C' or better to declare the minor.

Please provide a tentative course plan for completing the 16 unit Upper Division Minor Requirement for your selected minor:

| Course Number and Title | Term | Grade |
|-------------------------|------|-------|
| 1st course              |      |       |
| 2nd course              |      |       |
| 3rd course              |      |       |
| 4th course              |      |       |

|                          |             |
|--------------------------|-------------|
| <b>Student Signature</b> | <b>Date</b> |
|--------------------------|-------------|

To be completed by College Departments

|                                   |   |
|-----------------------------------|---|
| <b>Minor Department Signature</b> | Approved <input type="checkbox"/> Denied <input type="checkbox"/> |
| <b>Major Advisor and/or Dean</b>  | Approved <input type="checkbox"/> Denied <input type="checkbox"/> |

## REQUIREMENTS FOR BUSINESS ADMINISTRATION MINORS

| UCR UNIT<br>VALUE   | SCHOOL OF BUSINESS<br>MANDATORY PREREQUISITES FOR ALL MINORS  | PREREQUISITES   |
|---|---|---|
| <b>MINOR PREREQUISITE DECLARATION REQUIREMENTS (14 units): All Prerequisite courses must be completed with a letter grade of "C" or better.</b> |   |   |
| Take <b>ALL</b> of the following:   |   |   |
| 4   | <b>BUS 020</b> Financial Accounting and Reporting   | None  |
| 5   | <b>ECON 003</b> Introduction to Microeconomics  | None  |
| 5   | <b>STAT 008</b> Statistics for Business<br>(approved substitutions: Stat 010/011, Psych 011, Soc 005) | CS 8; MATH 4 or Math 5 or MATH 6B or MATH 7A or MATH 9A or MATH 9AH |

| <b>UPPER DIVISION MINOR REQUIREMENTS (16 units), 4 courses from one of the nine Functional Business minors.</b>  |   |   |
|--|---|---|
| <b>Minimum 2.0 GPA required in all minor courses to graduate with a Business Minor. Please see lists below for details about each functional minor and the required courses. (NOTE: School of Business does not waive course prerequisites, all prerequisites must be completed)</b> |   |   |
| <b>GENERAL BUSINESS MINOR</b>  |   |   |
| Choose <b>FOUR</b> of the following courses:   |   |   |
| 4  | <b>BUS 103</b> Marketing and Distribution Management              | BUS 020; ECON 003 or ECON 003H; STAT 008                            |
| 4  | <b>BUS 104/STAT 104</b> Decision Analysis and Management Sciences | CS 008; STAT 008 or STAT 010; or equivalent                         |
| 4  | <b>BUS 106/ECON 134</b> Introduction to Financial Management      | BUS 020; ECON 003 or ECON 003H; STAT 008 or ECON 101; or equivalent |
| 4  | <b>BUS 107</b> Organizational Behavior                            | BUS 020; ECON 003; STAT 008; or equivalent                          |
| 4  | <b>BUS 108</b> Financial Evaluation and Managerial Analysis       | BUS 020; ECON 003; STAT 008; or equivalent                          |

| <b>ACCOUNTING MINOR</b>                              |  |  |
|--|--|--|
| Take <b>ALL</b> of the following courses:            |  |  |
| 4  | <b>BUS 108</b> Financial Evaluation and Managerial Analysis                          | BUS 020; ECON 003; STAT 008; or equivalent |
| 4  | <b>BUS 165A</b> Intermediate Financial Accounting                                    | BUS 021                                    |
| Choose <b>TWO</b> additional upper division courses: |  |  |
| 4  | <b>BUS 161</b> Forensic and Fraud Auditing   | BUS 165B                                   |
| 4  | <b>BUS 165B</b> Intermediate Financial Accounting                                    | BUS 165A                                   |
| 4  | <b>BUS 165C</b> Intermediate Financial Accounting                                    | BUS 165B                                   |
| 4  | <b>BUS 168A</b> Individual Taxation  | BUS 108; or equivalent                     |
| 4  | <b>BUS 168B</b> Federal Taxation for Corporations, Partnerships, Estates, and Trusts | BUS 168A                                   |
| 4  | <b>BUS 169A</b> Auditing   | Corequisite BUS 165B                       |
| 4  | <b>BUS 169B</b> Quality Assurance in Auditing  | BUS 169A                                   |
| 4  | <b>BUS 170</b> Financial Statement Valuation   | Corequisite BUS 165B                       |

| <b>BUSINESS ANALYTICS MINOR</b>                      |   |   |
|--|---|---|
| Take <b>ALL</b> of the following courses:            |   |   |
| 4  | BUS 104/STAT 104 Decision Analysis and Management Sciences      | CS 008; STAT 008 or STAT 010; or equivalent   |
| 4  | BUS 124A Business Analytics                                     | STAT 008  |
| Choose <b>TWO</b> additional upper division courses: |   |   |
| 4  | BUS 119 Data-Driven Marketing                                   | BUS 103   |
| 4  | BUS 123 Spreadsheet Modeling for Decision-Making                | BUS 104/STAT 104  |
| 4  | BUS 124B Advanced Business Analytics                            | BUS 124A with a grade "C-" or better; STAT 008 or STAT 010; CS 008  |
| 4  | BUS 125 Simulation for Business                                 | BUS 104/STAT 104  |
| 4  | BUS 129 Supply Chain Management                                 | BUS 105   |
| 4  | BUS 130 Supply Chain Modeling                                   | BUS 104/STAT 104 or BUS 105   |
| 4  | BUS 136 Investments: Security Analysis and Portfolio Management | BUS 133 with a grade of C- or better or BUS 132 with a grade of C- or better; BUS 106 or ECON 134 with a grade of C- or better. |
| 4  | BUS 173 Introduction to Databases for Management                | BUS 101   |

| <b>FINANCE MINOR</b>                                 |  |   |
|--|--|---|
| Take <b>ALL</b> of the following courses:            |  |   |
| 4  | BUS 106/ECON 134 Introduction to Financial Management                                | BUS 020; ECON 003 or ECON 003H; STAT 008 or ECON 101; or equivalent   |
| 4  | BUS 132 Foundations of Finance   | BUS 020; ECON 101 or STAT 008; ECON 102 or ECON 103 or ECON 104A or ECON 105A   |
| Choose <b>TWO</b> additional upper division courses: |  |   |
| 4  | BUS 131 Fixed-Income Securities  | BUS 133 or BUS 132 ; BUS 106 or ECON 134.   |
| 4  | BUS 134 Corporate Finance (highly recommended)                                       | BUS 133 with a grade of C- or better or BUS 132 with a grade of C- or better; BUS 106 with a grade of C- or better or ECON 134 with a grade of C- or better.  |
| 4  | BUS 135 Corporate Financial Policy   | BUS 133 with a grade of C- or better or BUS 132 with a grade of C- or better; BUS 106 with a grade of C- or better or ECON 134 with a grade of C- or better.  |
| 4  | BUS 137 Investments: Derivatives Markets   | BUS 133 with a grade of C- or better or BUS 132 with a grade of C- or better; BUS 106 with a grade of C- or better or ECON 134 with a grade of C- or better.  |
| 4  | BUS 136 Investments: Security Analysis and Portfolio Management (highly recommended) | BUS 133 with a grade of C- or better or BUS 132 with a grade of C- or better; BUS 106 with a grade of C- or better or ECON 134 with a grade of C- or better.  |
| 4  | BUS 138 International Finance  | BUS 133 with a grade of C- or better or BUS 132 with a grade of C- or better; BUS 106 or ECON 134.  |
| 4  | BUS 139 Real Estate Investments  | BUS 133 with a grade of C- or better or BUS 132 with a grade of C- or better; BUS 106 or ECON 134.  |
| 4  | BUS 141 Trading Strategies   | BUS 133 and BUS 136 or BUS 106 and BUS 132 and BUS 136/ECON 134   |
| 4  | BUS 142 Banks and Risks of Financial Institutions                                    | BUS 132 or BUS 133  |
| 4  | BUS 147 Entrepreneurial Finance  | BUS 133 with a grade of C- or better or BUS 132 with a grade of C- or better; BUS 106 with a grade of C- or better or ECON 134 with a grade of C- or better . |

| INFORMATION SYSTEMS MINOR                              |   |  |
|--|---|--|
| Take the following course:                             |   |  |
| 4  | BUS 101 Information Technology Management                             | CS 008; BUS 020; ECON 003; STAT 008; or equivalent |
| Choose <b>THREE</b> additional upper division courses: |   |  |
| 4  | BUS 110 Introduction to Data Mining & Visual Analytics                | BUS 101  |
| 4  | BUS 125 Simulations for Business                                      | BUS 104/STAT 104                                   |
| 4  | BUS 128 Project Planning and Control                                  | BUS 104/STAT 104                                   |
| 4  | BUS 163 Technology Entrepreneurship                                   | BUS 101  |
| 4  | BUS 166 Accounting Information Systems                                | BUS 101; BUS 108; or equivalent                    |
| 4  | BUS 171 System Analysis and Design                                    | BUS 101  |
| 4  | BUS 172 Information Economics   | BUS 103; ECON 003 or ECON 003H                     |
| 4  | BUS 173 Introduction to Databases for Management                      | BUS 101  |
| 4  | BUS 174 Electronic Commerce   | BUS 101  |
| 4  | BUS 175 Business Data Communications                                  | BUS 101  |
| 4  | BUS 179 Business Applications of Geographic Information Systems (GIS) | BUS 101  |

| MANAGEMENT: ORGANIZATIONAL BEHAVIOR MINOR            |   |   |
|--|---|---|
| Take <b>ALL</b> of the following courses:            |   |   |
| 4  | BUS 107 Organizational Behavior   | BUS 020; ECON 003; STAT 008; or equivalent  |
| 4  | BUS 155 Managing Human Resources  | BUS 107   |
| Choose <b>TWO</b> additional upper division courses: |   |   |
| 4  | BUS 121 Employee Benefits   | BUS 107   |
| 4  | BUS 143 Judgement and Decision Making   | Restricted to class level of junior and senior  |
| 4  | BUS 144 Negotiation Fundamentals  | BUS 107   |
| 4  | BUS 145 Designing and Leading Teams<br>COURSE TITLE HAS CHANGED as of Fall 2020 | BUS 107 ; <b>COURSE TITLE CHANGE:</b> Previously Conflict and Cooperation in Groups. Will not receive credit for course if already completed BUS 145 prior to fall 2020 under previous title. |
| 4  | BUS 149 Advanced Topics in Management and Decision-Making                       | BUS 107   |
| 4  | BUS 156 Leadership Development  | BUS 107   |
| 4  | BUS 157 Managing Work Force Diversity   | BUS 107   |
| 4  | BUS 177 Labor Relations   | BUS 010   |

| MANGEMENT: STRATEGY AND ENTREPRENEURSHIP MINOR |
|--|
|--|

Take **ALL** of the following courses:

|   |  |   |
|---|--|---|
| 4 | BUS 109 Competitive and Strategic Analysis | BUS 100W; BUS 103; BUS 106 or BUS 133; BUS 108; restricted to majors in Business Administration |
| 4 | BUS 146 Introduction to Entrepreneurship   | Restricted to class level of junior and senior  |

### REQUIREMENTS FOR BUSINESS ADMINISTRATION MINORS- Continued

| MANAGEMENT: STRATEGY AND ENTREPRENEURSHIP MINOR- continued |   |   |
|--|---|---|
| Choose <b>TWO</b> additional upper division courses:       |   |   |
| 4  | BUS 120 Global Strategy   | BUS 109   |
| 4  | BUS 121 Employee Benefits   | BUS 107   |
| 4  | BUS 143 Judgement and Decision Making   | Restricted to class level of junior and senior  |
| 4  | BUS 144 Negotiation Fundamentals  | BUS 107   |
| 4  | BUS 145 Designing and Leading Teams<br>COURSE TITLE HAS CHANGED as of Fall 2020 | BUS 107 ; <b>COURSE TITLE CHANGE:</b> Previously Conflict and Cooperation in Groups. Will not receive credit for course if already completed BUS 145 prior to fall 2020 under previous title. |
| 4  | BUS 147 Entrepreneurial Finance   | BUS 133 with a grade of C- or better or BUS 132 with a grade of C- or better and BUS 106 or ECON 134 with a grade of C- or better.  |
| 4  | BUS 148 Business Plan Development   | BUS 107   |
| 4  | BUS 149 Advanced Topics in Management and Decision-Making                       | BUS 107   |
| 4  | BUS 150 Corporate Strategic Analysis in Multi-Business Firms                    | Co-requisite BUS 109  |
| 4  | BUS 154 Business Law  | Upper-Division Standing   |
| 4  | BUS 155 Managing Human Resources  | BUS 107   |
| 4  | BUS 156 Leadership Development  | BUS 107   |
| 4  | BUS 157 Managing Work Force Diversity   | BUS 107   |
| 4  | BUS 159 New Product Development   | BUS 103   |
| 4  | BUS 163 Technology Entrepreneurship   | BUS 101   |
| 4  | BUS 173 Introduction to Databases for Management                                | BUS 101   |

| MARKETING MINOR  |   |  |
|--|---|--|
| Take the following course:                             |   |  |
| 4  | BUS 103 Marketing and Distribution Management | BUS 020; ECON 003 or ECON 003H; STAT 008 |
| Choose <b>THREE</b> additional upper division courses: |   |  |
| 4  | BUS 111 Services Marketing                    | BUS 103                                  |
| 4  | BUS 112 Consumer Behavior                     | BUS 103                                  |

|   |   |         |
|---|---|---------|
| 4 | BUS 113 Marketing Institutions            | BUS 103 |
| 4 | BUS 114 Marketing In A Global Environment | BUS 103 |
| 4 | BUS 115 Marketing Research                | BUS 103 |

### REQUIREMENTS FOR BUSINESS ADMINISTRATION MINORS- Continued

| MARKETING MINOR- continued |   |         |
|----------------------------|---|---------|
| 4                          | BUS 116 Pricing Strategy and Management                     | BUS 103 |
| 4                          | BUS 117 Advertising and Integrated Marketing Communications | BUS 103 |
| 4                          | BUS 118 Digital Marketing                                   | BUS 103 |
| 4                          | BUS 119 Data-Driven Marketing                               | BUS 103 |
| 4                          | BUS 151 Brand Management                                    | BUS 103 |
| 4                          | BUS 152 Sales Management                                    | BUS 103 |
| 4                          | BUS 159 New Product Development                             | BUS 103 |
| 4                          | BUS 164 Marketing Strategy                                  | BUS 103 |

| OPERATIONS & SUPPLY CHAIN MANAGEMENT                 |  |   |
|--|--|---|
| Take <b>ALL</b> of the following courses:            |  |   |
| 4  | BUS 104/STAT 104 Decision Analysis and Management Sciences | CS 008; STAT 008 or STAT 010; or equivalent                         |
| 4  | BUS 105 Production and Operations Management               | CS 008; STAT 008 or STAT 010; or equivalent                         |
| Choose <b>TWO</b> additional upper division courses: |  |   |
| 4  | BUS 123 Spreadsheet Modeling for Decision Making           | BUS 104/STAT 104  |
| 4  | BUS 124A Business Analytics                                | STAT 008  |
| 4  | BUS 124B Advanced Business Analytics                       | BUS 124A with a grade of C- or better; STAT 008 or STAT 010; CS 008 |
| 4  | BUS 125 Simulation for Business                            | BUS 104/STAT 104  |
| 4  | BUS 126 Practical Business Forecasting                     | BUS 105   |
| 4  | BUS 127/STAT 127 Introduction to Quality Improvements      | STAT 008 or STAT 010  |